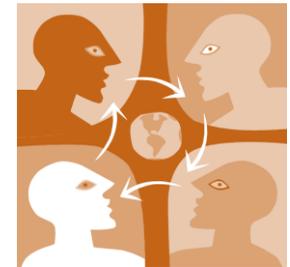


## Enterprise Performance Management (EPM)

- An enterprise performance management vision will set the stage for transforming information into a competitive advantage. The framework will establish a continuous feedback mechanism that links strategic planning, forecasting and operational execution.
- EPM includes process and systems redesign to help make smarter decisions faster with higher quality data and more immediate access.
- An EPM solution allows companies to adopt analytical capabilities and techniques to assess strategic decisions. It enables enhanced interaction with customers, suppliers, and employees.



Intelligent Consulting  
11226 Edson Park Pl #22  
North Bethesda, MD 20852



*Turning Data into Insight*  
[www.intelligentc.com](http://www.intelligentc.com)



## EPM Offerings

Intelligent Consulting's (IC) Enterprise Performance Management Services are focused on helping organizations use information as an asset to support and enhance business planning and forecasting, performance monitoring and business intelligence. IC can help executives unleash the power of their financial and enterprise information and business intelligence by implementing the processes and systems needed to integrate information across the entire value chain.

By using a holistic approach consisting of strategy to design through implementation, which encompasses people, process, information content and technology transformation, IC can help link performance measures with strategy and operational imperatives. These measures can then be applied in a timely, cost-effective manner, while delivering role-based intelligence to executives, managers and information consumers.

### **EPM vision and framework**

EPM helps identify performance measures, standard/ad hoc reports and analytics that are consistently aligned with business strategy and are linked to internal and external business drivers. Typically, the development of a EPM vision will

include the definition of desired capabilities for effective planning, budgeting and forecasting, and enhanced predictive analytics, including envisioned "what if" analysis and scenario planning. Risk-adjusted measures must also be included as part of the EPM vision. The convergence of risk and EPM is a new development in this space. How EPM information is delivered (by scorecard, portal or dashboard) is also a frequent component of an EPM vision.

A performance management framework establishes a continuous feedback mechanism that links strategic planning, forecasting and operational execution. This framework means businesses can be more agile and react quickly to changing market and customer demand. The performance management framework is driven by business needs, grounded in consistent data definitions and uses integrated information where possible. The purpose of the framework is to improve the effectiveness of performance monitoring and allow your organization to effectively drive growth and profits through an "anticipate and shape" mode versus "sense and respond."

### **EPM process and system design**

Business performance management involves many building blocks: reports/ scorecards, performance measures, chart of accounts, analytical dimensions, data definition, policy and procedures and organization/skills. These building blocks provide the foundation to develop key performance indicators (KPIs) and information sets to better measure and report performance across integrated enterprise processes. In addition, the information available should be

consistent across the enterprise and accessed from the same source using consistent business rules, definitions and methods. The cohesive design of these building blocks allows a company to plan at the appropriate level, within the appropriate framework and monitor their progress proactively through automated alerts and measures.

### **Analytical capabilities and techniques**

Key characteristics of EPM analytical capabilities and techniques include built-in controls to manage compliance and risk, use of what-if and scenario planning modeling/ predictive tools, enrichment of customer level performance information tools, and on-line analytics in a distributed environment. Alerts provide a "push" of information based on pre-determined criteria, which helps company executives make smarter decisions faster.

Business Performance Management provides an on-demand enterprise that is responsive, variable, focused and resilient. This type of information on demand provides insight and predictability to assist your business with management of risk. In a financially successful company, supporting, managing and mitigating risk is essential. It is getting clearer to executives that in order to be an effective organization, they need to manage and mitigate risk and integration of information across the enterprise.

For more information visit – [www.intelligentc.com](http://www.intelligentc.com)